

SUMMARY OF PAWNBROKERS ANNUAL REPORTS as of DECEMBER 31, 2007

ANALYSIS OF LOANS	December 31, 2006		December 31, 2007	
	Number	Aggregate Amount	Number	Aggregate Amount
Total loans outstanding at beginning of year	70,504	\$ 7,905,042	76,888	\$ 9,205,251
Loans made during the year	341,106	\$ 39,575,943	392,240	\$ 44,907,687
Totals	411,610	\$ 47,480,984	469,128	\$ 54,112,938
Loans cancelled during the year				
Redeemed (Loans Collected)	268,139	\$ 32,942,928	297,958	\$ 36,788,365
Forfeited	68,177	\$ 5,309,230	81,706	\$ 6,584,575
Charged off as Loss	394	\$ 40,072	256	\$ 25,259
Total loans cancelled	336,710	\$ 38,292,230	379,920	\$ 43,398,199
Total loans outstanding at year end	74,900	\$ 9,188,755	89,208	\$ 10,714,739
Other activity during year				
Total interest charges collected on pledge loans		\$ 2,614,496		\$ 3,132,917
Total of all other charges and fees collected on loans		\$ 3,441,908		\$ 5,408,877
Total of police pickups	204	\$ 22,850	302	\$ 27,126
Forfeiture Rate [Number forfeited / number of loans made]		20.0%		20.8%
Police Pickup Rate [Number Police Pickups / number of loans made]		0.060%		0.077%
Average loan amount at year end [Aggregate Amount / number of loans]		\$ 122.68		\$ 120.11
Number of licensed pawnbrokers at year end		43		60